

*"The attractive range of services and ITENOS's move to colocation partners are tailored to the needs of SMEs and are highly valued by existing customers."*  
ISG, 2020

## ITENOS ranked as Top 5 colocation provider for the third time in a row

### ISG STUDY

For this year's Provider Lens™ award "Next-Gen Private/Hybrid Cloud – Data Center Services and Solutions 2021" in the large customers sector, the research and advisory firm ISG examined 20 providers of colocation services for SMEs and large enterprise customers. We have again been ranked as a leading colocation provider: for the third time in a row, ITENOS is positioned in the Leader quadrant and is one of the Top 5 in the market.

Next-Gen Private/Hybrid Cloud - Data Center Services & Solutions  
Colocation Services for Large Accounts  
Leader Germany

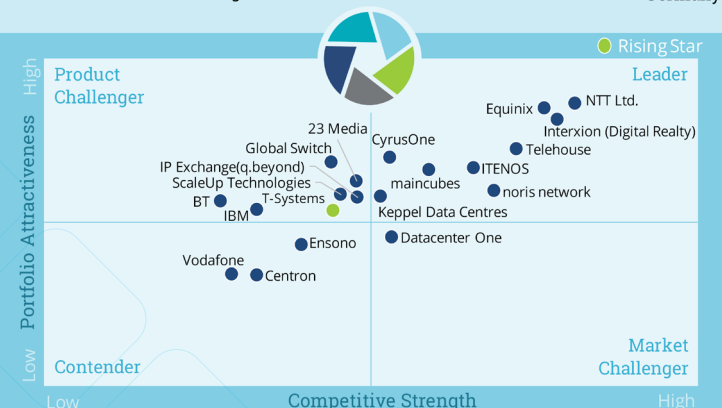
**ISG** Provider Lens™

Quadrant Study



Next-Gen Private/Hybrid Cloud - Data Center Services & Solutions  
Colocation Services for Large Accounts

2021  
Germany



Source: ISG Research 2021

According to the ISG experts, ITENOS is "an experienced colocation service provider" and with a total of 7 data centers and an overall net area of 31,200 square meters is among the "large providers, primarily for SMEs." In addition to its own locations, ITENOS partners with colocation providers to achieve customer proximity and offer a comprehensive colocation plan at other locations as well, including the Data LogistIX connectivity platform. The analysts also highlight the fact that ITENOS "offers proven and attractive services" in the form of extensive webinars.

# What distinguishes us in colocation services according to ISG



## Broad spectrum of services

“The ITENOS experts excel in supporting customers in all phases, from planning and implementation to rollout. The extensive range of colocation services, such as installation support, infrastructure monitoring and Smart Hands services, are noteworthy options for making operation as easy as possible for customers. ITENOS guarantees that data remains within the German domain and compliance with the strict governance rules of Deutsche Telekom.”



## Extensive connectivity services

“ITENOS offers versatile options for connection with other parties, including connectivity services such as MPLS links and lines through the Internet exchange nodes DE-CIX, AMS-IX, LINX and VIX to around 900 partners and carriers. More than 150 carriers host their network on ITENOS premises and establish secure connections to other participants.”



## Partner model for colocation providers

“In regions where ITENOS does not operate their own data center, they partner with colocation providers who adopt and deploy the extensive colocation plan, including the Data LogistIX connectivity platform. In this way ITENOS achieves proximity to customers, who can use their accustomed environment everywhere.”



## Multiservice platform

“Multi-cloud connectivities are established through the Data LogistIX multiservice virtual platform, enabling secure connections to cloud providers and partners through a single physical port. The connections to all large hyperscalers run over different routes and platforms, reducing latencies and accelerating processing.”

## Contact us



+49 228 7293-333



vertrieb@itenos.de



www.itenos.de

Gabriel Willigens  
ITENOS Director Data LogistIX

“We owe this ongoing success to our great team, which has delivered outstanding cooperation even under difficult pandemic conditions. This is because cloud is our DNA: We constantly probe trends and challenges to have solutions ready today for the issues of tomorrow.”

